

Manon Schonewille | a leading international trainer, academic, author, and commercial mediator



As partner in The Academy of Legal Mediation Manon has carried out trainings and consulting throughout Europe, the MEDA region, Caribe, Asia, and the USA. She advises governments, corporations, and leading law firms in the implementation of ADR mechanisms and trains professionals all over the world in the advanced use of mediation and negotiation techniques, especially in intercultural settings.

Manon is a frequently asked speaker and publishes regularly. She is the author of several books, including Toolkit Mediation Generating Outcomes and The Variegated Landscape of Mediation (editor). She taught and developed the business mediation, mediation advocacy and conflict management course at Utrecht University.

Besides being the chair of IMI's Task Force on Mediation Advocacy, Manon is a Director of the International Mediation Institute. She participated in Hamline University's multi-year

effort to critique contemporary negotiation pedagogy and to create new training programs for a second generation of global negotiation education and was co-chair of the international committee of DR section of the American Bar Association.

Manon trains in English, Dutch and German

EDUCATION

Manon received international training as a mediator and negotiator, including:

- 'Harvard negotiation' and 'Advanced Harvard negotiation, difficult conversations' programs at Harvard Law School (Boston, USA 2000).
- Training as a 'CEDR accredited mediator' (London, UK 1997).
- 'SDMC (NCRC) credentialed mediator' (San Diego, USA 1998), and
- 'Wirtschaftsmidiation, Institut für Interdisziplinäre Forschung und Fortbildung der Universitäten Innsbruck, Klagenfurt und Wien, IFF (Klagenfurt, Austria 1996).

ACADEMIC TEACHING

- Manon taught "Mediation in business disputes, conflict management, and mediation advocacy" as part of the Minor in Mediation at Utrecht University from 2008 to 2013.
- She regularly acts as a guest lecturer at various universities, including teaching 'cross-border mediation advocacy' at Rijksuniversiteit Groningen (RuG), 'intercultural mediation' at the European Business School (EBS) in Germany, Negotiation at Vlerick Business School

in Belgium, and influencing & negotiation at the Frankfurt School of Finance & Management (FSF) in Germany.

- Manon was involved in international interdisciplinary research on recent developments in negotiating skills training at Hamline University.

TRAINING

As a partner in The Academy of Legal Mediation (ALM, part of Toolkit Company), I train professionals to become professional mediators or to learn mediation skills. For our US partner Accordence in Boston (Affiliated with the Harvard Negotiation Project), I train executives in negotiating and influencing. ALM is an internationally recognized training institute and has been a trusted address since 2006. Recognized by the International Mediation Institute (IMI), Mediators Federation Netherlands (MfN), Swiss Chamber of Commercial Mediators (SCCM), and in Greece by the Ministry of Justice. In addition to Certified Mediation Training Programs, the organization also offers Qualified Assessment Programs (QAPs).

Manon trains for the following organizations or has trained professionals from **among others these organizations:**



RIMARI / Ondernemingskamer (Enterprise Chamber of the Court of Appeal), Hof Amsterdam and The Hague (Court of appeal), Houthoff, Allen & Overy, LVLNL, Kennedy Van der Laan, Ploum, Van Doorne, Industrie und Handelskammer Bayern, Amgen, Vifor, De Brauw, Reuling Schutte, ERA - Europäische Rechtsakademie, ICC - International Chamber of Commerce, Paris Bar Association, Colorado State Court, New York State Bar Association NYSBA, American Bar Association,

ABA, Bar Associations in among others Greece, Turkey, Israel, Egypt. International Mediation Institute, Green Cimate Fund (Korea) UN, Shell, VNO-NCW (Dutch employers Association), Akzo Nobel, Essent, KLM, KPN, Ahold, Rabobank, Heineken, Randstad Holding, Dutch Central Bank (DNB), Ernst & Young, Johnson & Johnson, TBI, Swiss Chamber of Commercial Mediators, Raad van State (Dutch State Council).

PUBLICATIONS AND ACADEMIC RESEARCH

Manon Schonewille is a frequently sought-after speaker at home and abroad and publishes regularly. Several standard books, including the Toolkit Mediation, and articles in professional journals on mediation, negotiation, and deal mediation are attributed to her. Additionally, she has initiated or participated in numerous (academic) research projects, including research into the practice and legal regulation of mediation in 60 states worldwide and the PBM/Montaigne Institute (UU) research into the opportunities and obstacles of business mediation.